



Category: Best Office Power Broker Team

Company: Savills



Tomasz Buras  
Managing Director

The Office Agency Savills counts for 19 people in two separate business lines. The Office Agency is active on the biggest local markets in Poland with main focus in Warsaw, Cracow, Poznań and Wrocław. Landlord Representation team is run by Dorota Ejsmont and provide professional advisory services in leasing office buildings from the beginning of the investment until its delivery to the market, releasing of existing office buildings, and advises the building owners in maintaining the current tenants as renewals and expansions. Landlord Representation's main Clients include such big brands as DEKA, CommerzReal, Penta Investments, Blue City, Echo Investment, GLL Real Estate Partners or GTC. The recent success of Savills Office Agency is winning portfolio of 5 office buildings from GLL Real Estate Partners in Warsaw. Tenant Representation team is run by Jarosław Pilch and advises Polish and international entities in process of office acquisition relocations, consolidations or expansions. Experts from the team provides services to Clients across Warsaw as well as all regional cities. Savills Tenant Representation team is one of the fastest growing on the market.

The team is characterized by creative thinking, problem solving attitude and professional approach.

## **New Approach / Special Efforts Undertaken**

THE BIGGEST TRANSACTIONS (BETWEEN OCTOBER 2016 AND SEPTEMBER 2017)

- Commerz Real - largest lease transaction in Poland 2017 (Bank Millennium S.A. has extended its 18,900 sq m office lease in Millennium Park in Warsaw)
- International Business Center, PwC occupying now over 13,700 sq m, expansion of by 3,600 sq m
- Dolby Laboratories - Business Garden in Wrocław - 5,000 sq m
- Nobilis Business House (Echo Investment) - FIS Global - 1,100 sq m
- Atrium International (Rockspring) - Mennica Polska 2,350 sq m

- Ceneo - Business Garden in Wrocław - 2,200 sq m
- North Gate (Deka Immobilien) - VML 2,000 sq m
- Ethos (Kulczyk Silverstein Properties) - IT Ergo 3,200 sq m, Hogan Lovells 1,890 sq m and HBO 1,070 sq m
- D48 (Penta Investments) - Intrum Justitia - 1,490 sq m, Gemius 1,755 sq m
- Grzybowska Park (Deka Immobilien) - Abris - 1,400 sq m
- Temida (Wechta) - Mobic - 1,030 sq m
- Galeria Krakowska (ECE Projektmanagement) - Muzeum Historyczne Miasta Krakowa - 1,040 sq m

<b>Innovation / Concept / Star / Campaign - Name</b>	
	International Business Center, Warsaw, B 20,000 sqm
	International Business Center, Warsaw, A 17,300 sqm
	Ethos, Warsaw, 12,050 sqm
	Blue Office, Warsaw 31,000 sqm
	D48, Warsaw, 26,060 sqm
	Szyperska Office Center, Poznań, 17,890 sqm
	Nobilis Business House, Wrocław, 14,906 sqm
	Marynarska Point II, Warsaw 13,946 sqm
	North Gate, Warsaw, 29,648 sqm
	Atrium International, Warsaw, 12,000 sqm
	Edison, Cracow, 10,400 sqm
	Galileo, Cracow, 10,400 sqm
	Newton, Cracow, 10,400 sqm
	Grzybowska Park, Warsaw, 10,370 sqm
	Zaulek Piękna, Warsaw, 8,749 sqm
	Pascal, Cracow, 5,600 sqm
	Liberty Corner, Warsaw, 5,575 sqm
	Renaissance Building, Warsaw, 4,600 sqm
	L'UNI, Wrocław, 3,547 sqm
	Griffin House, Warsaw, 3,432 sqm
	Temida, Poznań, 2,500 sqm