



Category: Best Residential Development and Developer

Company: Dom Development S.A.



Jarosław Szanajca
CEO Dom Development S. A.

Company history and key data:

Dom Development S.A. is the largest developer in Poland as well as the largest developer on the Warsaw residential market. It is also one of the longest-operating developers on the Polish market. In the 3rd quarter of 2017 it sold 1,081 units, a record number in its history, representing growth of 53% year on year. Net sales through the first three quarters of 2017 were also at a record high of 2,926 units, up 45% y/y.

The company was founded in 1996 and has been listed on the Warsaw Stock Exchange since October 2006. Dom Development's range is aimed at individual homebuyers.

For over 21 years Dom Development has contributed to creation of the urban fabric, and was the first to introduce a number of new solutions to the Polish real estate development market. In 2008 it was the first developer in Poland to offer a wide range of turnkey flats (through Dom Development's Interior Design Division). In 2010 it was the first developer on the market to establish its own Credit Consulting Division, which is now the largest independent loan broker in Poland, with its services currently being used by about 80% of Dom Development customers buying flats on credit. In 2017 the company established the Dom Development City Art Foundation—the first initiative by a developer in Poland promoting art in public spaces on a wide scale.

Successes and achievements of the company:

We have been honoured with numerous prestigious awards recognized by the real estate development community. We have been recognized numerous times as Developer of the Year. We have also been named Developer of the Decade. We are a laureate of the Pearls of the Polish Economy and Forbes Diamonds awards.

We operate mainly on the Warsaw market, but since 2011 we have been present in Wrocław, and since June 2017 in the Tri-City, after acquiring the Gdańsk company Euro Styl S.A., enabling us to enter a promising new market.

New Approach / Special Efforts Undertaken

In September 2017 Dom Development S.A. established the Dom Development City Art Foundation (FDDCA). The foundation's mission is to improve the quality of public space. The foundation plans to

organize competitions for designers as well as conducting research and educational activity. One of the foundation's priorities is to support events promoting urban art.

On the site of every one of our projects we offer added value, such as unique design and the works of artists interwoven into the project. Examples include the Wilno, Żoliborz Artystyczny and Studio Mokotów estates. Currently one of our subsidiaries (Euro Styl S.A.) is expanding the Idea estate in Gdańsk. The new phases of the project will include works by the painter and typographer OESU as well as the well-known street artist Seikon. Further estates where works of art will be created include Port Żerań, Amsterdam, Forma, and Cybernetyki.